Midstate Chamber of Commerce

COME JOIN US ON DECEMBER 12TH FOR THE MIDSTATE CHAMBER HOLIDAY EVENT

The Grateful and Giving Back Holiday Celebration is ready to go at 5:30 p.m. on December 12th. The Midstate Chamber Board of Directors and Staff extend a warm invitation to you and your team to join us at this classic event. Come celebrate successes of the year, bid farewell to 2018 and enjoy a festive evening with fellow members and guests! You will enjoy raffles, amazing selection of food items, complimentary house beer and wine and a special visit from the

Clause himself! We are collecting non-perishables and grocery store gift cards to be donated to New Opportunities, Inc., for distribution to our community.

Our generous sponsors to date are the host site of Four Points by Sheraton and our Premiere Sponsors are the American Addiction Centers and Liberty Bank. Additional sponsors are A & A Office Systems, Salon Nathaniel, Middlesex Community College and ION Bank. Music will be provided by Silver City Sound and Video.

YES - there is still room for sponsors and to register so please call 203.235.7901 or email your list of attendees to info@midstatechamber.com. Additional information is found in this newsletter.

ATTENTION MERIDEN EAST MAIN STREET BUSINESSES



The City will be holding a **Public Workshop for the East Main** Street Corridor Study on December 12th at 6:00 p.m. at Maloney High School. You are being invited to join to offer your

input. The study seeks to address traffic and safety concerns on East Main Street between Gravel Street and the I-91/Route 15 ramps. As interested parties, your input will be crucial to the development of viable improvement alternatives. We look forward to seeing you at the meeting. You can call the Chamber or Emile Pierides, P.E., Associate City Engineer for the City of Meriden at 203-630-4026.

HAPPY SEASON OF CELEBRATIONS FROM US ALL



Happy December 2018 to you all. It is unbelievable that another year has passed so quickly... and with each passing year, it seems like the few weeks between the Thanksgiving Thursday and the New Year have become over packed with the hustle and bustle of shopping, meetings, decorating and celebrations. During this traditionally hectic season, I hope that it may be possible for you all to find some time to slow things down a little bit and reflect on what really

matters. For this holiday season, I encourage you all to consider "parking" your cell phones in a little basket near the doorway and to commit to truly enjoying the limited time you have to spend with your friends and family. It's kind of old fashioned...but it will really improve the experience. On behalf of the Board and staff of the Midstate Chamber, we wish you an absolutely fabulous holiday season.

INside:

President's Message Chairman's Corner (on page 2 & more on 3!) Calendar of Events Member Updates *NEW* Members Member RENEWALS

Check Out ALL Flyers Inside Including: *****

Holiday Celebration

Free Services from Workforce Alliance

Planning Guide

Education Awards

Early January Events

Did You Know?

Members in good standing, their employees & dependents may apply for education awards ... applications are NOW available! Deadline is 2/25/19

Click HERE for to get applications!



LOTS OF WHAT WE DO FOR MEMBERS IS LINKING YOU ... to resources, services, support, and fellow members. Here are some EASY LINKS to the Midstate Chamber to "always keep you in the loop": NEWS: http://www.midstatechamber.com/News RESOURCES: http://www.midstatechamber.com/Resources DIRECTORY: http://www.midstatechamber.com/Directory



MESSAGE FROM THE PRESIDENT

THANK YOU

Séan W. Moore

TO ALL OF THE PARTICIPANTS AT THE BOARD AND COMMITTEE RETREAT

About 25 Chamber Board and C o m m i t t e e members recently participated in a retreat and brainstorm-



ing session to best understand how this chamber will operate in the future and grow to **600 members** by our April Annual Meeting. We discussed best practices as well as areas for needed improvement. Our two main goals were to be sure that this Chamber will continue to remain relevant to the business community and that the Midstate Chamber is positioned for growth. In the process we will refine our messaging and methods of delivering promotion, making connections, providing information and encouraging advocacy.

I appreciate the honesty and openness of all of the participants in the first meeting and we as staff look forward to working with you all for the next three scheduled sessions. We anticipate that we will complete our work sometime in late December or early January 2019 and come up with a solid plan for growth. Stay **tuned in** for more details!

CHAIRMAN'S CORNER

It's the most wonderful time of year at the Midstate Chamber of Commerce. What makes it wonderful are the people we surround ourselves with.Whether it's networking, sharing ideas or spreading holiday cheer, the Chamber is stronger because of you.



Membership has been the topic of conversation at most of the meetings I've

attended recently. As some of you know, I have a personal goal of 600 members by the annual dinner. This number is not going to happen by chance, but by hard work. I'm going to need all of you to help. We all do business with businesses outside of our chamber network. Wouldn't it be great to share with them everything that the Chamber has to offer. If you know of a business that the chamber should contact, please share their name with the membership committee so that they can reach out to them.

Recently the Chamber held a strategic planning session retreat. At the retreat we asked members questions that will help better our best as a chamber of commerce. One question that sparked conversations was, if the Chamber had 100 new members sign up over night, how would that impact my business or networking. Just think of the many directions this could go. The discussions at the table were exciting and impactful. Thank you to everyone who participated and shared their ideas on how we can grow.

I would like to personally invite you all to the Midstate Chamber of Commerce Holiday Party on December 12th starting at 5:30pm. Please bring your coworkers to this great networking event. Enjoy food, drink and a chance to see Santa. Tickets are \$45 and there are many sponsorship opportunities to choose from. We want to thank our hosts for the evening, the Four Points by Sheraton of Meriden.

Thank you to all the committee members who met last month. I know how hard it is to carve out time in your busy day. We are stronger as a group because of you.

With much appreciation - Nathaniel Bottone

https://www.instagram.com/midstatechamberofcommerce/



Midstate Chamber of Commerce

@MidstateCoC



Midstate Chamber of Commerce

Questions? Here's How to Reach Us...

This issue of Chamber News is a member service of the Midstate Chamber of Commerce, Inc. with offices located at 546 South Broad St., 2C, Meriden, CT 06450. You can also visit us on line at www.midstatechamber.com. Ph: 203.235.7901 Fx: 203.686.0172 info@midstatechamber.com. We welcome Chamber member and community news, events and other articles of interest from our diverse membership base. The Midstate Chamber of Commerce serves its member businesses in Meriden, Wallingford, Southington, Berlin, Cheshire and Middletown, Connecticut. We invite all businesses to join with us and become members of our chamber.



"MOORE" UPDATES FROM THE PRESIDENT!





Séan W. Moore

New Skill Up for Manufacturing Program Will Expedite Training and Job Placement

In an effort to expand Connecticut's manufacturing workforce pipeline and connect qualified candidates to thousands of unfilled employment opportunities, *Workforce Alliance is launching Skill Up for Manufacturing.* The free five-week training and job placement program is now open to high school graduates and Connecticut residents *18 years or older who are underemployed or unemployed.*

Skill Up for Manufacturing will quickly channel people into entry-level manufacturing jobs by providing the fundamentals that employers need in just five weeks. The first training class begins Feb. 4 and ends March 8, 2019 at Gateway Community College. Accepted participants will attend classes six hours per day, five days a week. Individual job search assistance is available during and after the training program. Manufacturing industry employers will have direct hire opportunities, access to hiring incentives and expect to continue training on-the-job.

Interested applicants get started by applying online, completing a Manufacturing Skills Inventory Session at the American Job Centers in New Haven and Meriden, and creating or uploading a resume. Applicants who do not score sufficiently on the initial Skills Inventory of shop math, spatial reasoning and basic ruler reading will be invited to a refresher and can retake the assessment.

Manufacturers participating in Skill Up for Manufacturing to date include Penn Globe, PTA Plastics, Wepco Plastics, Inc., Brooks & Whittle Packaging Solutions and the New Haven Manufacturers Association. Course work was developed in close coordination with participating manufacturers and includes basic trade knowledge, workplace skills and production readiness including shop math fundamentals and semi-precise/precise measurement.

Workforce Alliance is the policy and oversight organization responsible for creating a comprehensive, community-wide response to the challenges of building a highly skilled workforce in South Central CT. This program is based on the successful model of the Eastern CT Manufacturing Pipeline Initiative, which has placed more than 1,000 people into good manufacturing jobs over the past three years and resulted in approximately \$37 million in direct annual wages and roughly \$38 million in indirect annual wages. Seventy-eight percent of those placed in Eastern CT had no prior manufacturing experience.

The first Skill Up session is fully funded and can accept 20 students. Subsequent sessions are planned for 2019 in anticipation of continued funding availability. Support services are available to participants while in classroom training including travel reimbursement, daycare assistance and required books, tools and clothing. Additionally, there is a cash stipend awarded to participants for successful completion of training benchmarks.

Skill Up for Manufacturing is a program of Workforce Alliance and is currently funded by U.S. Department of Labor through the Workforce Innovation & Opportunity Act and Temporary Aid to Needy Families (CT's Jobs First Employment Services).

The application deadline for the first Skill Up for Manufacturing session is December 7, 2018 and interested candidates are encouraged to visit http://www.workforcealliance.biz/skillup and apply as soon as possible.



Call 203.235.7901 to REGISTER NOW Share & Be Part of the Festivities



CLICK FLYER to REGISTER NOW



info@midstatechamber.com www.midstatechamber.com



STAND OUT in the MAGAZINE & NEW WEB SITE! (pg 1 of 2)

Midstate Not 1 ... Not 2 ... But 3 Ways to Chamber of SHOWCASE YOUR BUSINESS: Commerce

1. Web Ad on our NEW mobile-enabled website

2. Print Ad in the "MOST-USED" Guide in the Area

3. OH, by the way, you can get both for UNDER \$500 (that's for a whole year ~ not a month) - and save 10%

Ser.

With rates this low, you can't afford NOT to GET IN!!!

LAST

CALL!

DEADLINE IS NOW for ADS

Option 1: Website Digital Ad Only

TOP REASONS TO BE ON MIDSTATECHAMBER.COM:

- * Its NEW UPGRADES make it mobile-friendly for Residents, Visitors & Those Doing Business in the Region
- * Current ads average 9,000 VIEWS / MONTH driving MORE TRAFFIC to YOUR site!
- * Increase YOUR VISIBILITY on the web & GET Your FAIR SHARE of the Internet Market
- * Your Ad CAN be CHANGED seasonally/monthly

Option 2: InSight Magazine Print Ad Only

TOP REASONS TO BE IN THE MAGAZINE:

- * It's THE GO-TO Resource for Residents, Visitors & Those Doing Business in the Region
- * It's the Official Who's Who Business Guide & Membership Directory of the Midstate Chamber
- *Full Color Ads 5,000 Copies (print & digital)
- *Quick Reference Guide: Berlin | Meriden | Wallingford
- *Distributed in Relocation Packets | Community Events

Example of Header & Footer: Actually 600 pixels wide x 200 pixels high



MedExpres

Example of Homepage or Interior Page: Actually 340 pixels wide x 340 pixels high

> Option 3: BOTH PRINT *and* WEB: SAVE 10% See flip side and full registration form.



Be Creative! Split Your Print Ad Space. Example: buy 1/2 page (6 panels) and have TWO 1/4 page ads in different areas of the magazine to maximize your presence in the publication.

STAND OUT in the MAGAZINE & NEW WEB SITE! (pg 2 of 2)

MAKE YOUR SELECTIONS ON THIS FORM AND REMIT ASAP TO HOLD YOUR SPACE!

Payment and ad copy deadline is 9/30/18 NOW

Option 1: Website Digital Ad

Indicate Choice Here:	Web Site	Pixel
	12 mos	Size
Interior Left Side*	1,150	340 wide x 340 tall
Homepage Feature*	950	340 wide x 340 tall
Header All Pages*	\$ 550	600 wide x 200 tall
Footer All Pages*	200	600 wide x 200 tall

* All website ads appear in rotation in the desired section

Indicate Choice	Number	In	Sight Mag
Here:	Panels		Reg Rate
Single Panel	1	\$	295
Double H or V	2		525
Quarter Page H	3		725
Third Page H or V	4		925
Half Page	6		1,275
Two Thirds Page	8		1,675
Full Page	12		2,475
Full Covers	12		2,995

Examples of Ad Size Layouts (with regular pricing) for 2019 InSight Magazine:

Double	5 x 2.5		Triple	7.5 x 2.5	\$ 725	Quad		Eight	
	\$ 525								
						2.5 x 7.5		5 x 10	
Double			Six	7.5 x 5	\$ 1,275		Quad		
2.5 x 5		2.5 x 2.5				\$ 925	5 x 5	\$ 1,675	
\$ 525		\$ 295							
		Single					\$ 925		

	Regular		Regular		You Save	You Pay	
Insight Magazine	Price	Website Ads	Price	Total	10%	Only	CAVE 10%
3 panel (1/4 pg) Ad	725	Header	550	1,275	128	1,148	YES! SIGN
2 Panel Ad	525	Footer	200	725	73	653 ⁻	S ME UP FOR
1 Panel Ad	295	Footer	200	495	50	446	BOTH!
T VALUE* Option	D. DOTU			1.00/			MAAAAA

Please Indicate Print Ad Orientation (if applicable): ____ Horizontal _____ Vertical

YES! Reserve My Spot NOW! Mark your ad choice(s) above and complete this form ASAP to reserve your space. Payment and ad copy deadline is NOW

Contact:	Company:
Check Enclosed Bill Me:	_ Credit Card (AX, VI, MC, Discover)
Charge:	Exp Sec. Code Zip
Kindly remit this form to: Mid 546 So. Broad St., 2C Meriden, CT 06450 info@midstatechamber.com	Ph: 203.235.7901 Fx: 203.686.0172

CLICK FLYER to REGISTER NOW



complimentary appetizers, cash bar and raffles

SPORTS BAR Sports Bar Section Strategy Sheraton

SILVER CITY SPORTS BAR & GRILL FOUR POINTS BY SHERATON 275 RESEARCH PKWY MERIDEN, CT

Meriden

RSVP in advance is appreciated: Midstate Chamber of Commerce 203-235-7901@midstatechamber.com www.midstatechamber.com Cash, Credit and Checks Accepted Donations payable to Midstate Chamber write HOLA in memo please



No admission fee Donations are gladly accepted 100% of all proceeds benefit the 2019 HOLA Education Award Fund



CLICK & Download ApplicationNOW



AWARDS? YES! We give out SEVERAL \$1,000 awards each year.

Midstate Chamber's Board of Directors would like to remind you that the "Meriden Only" residency requirement has changed...for the Sanford S. Shorr, Young Business Leaders and HOLA Education Awards, applications are OPEN to employees and dependents of all Chamber members in good standing, regardless of city or town of residence.

Visit <u>www.midstatechamber.com</u> – Resources - Community Services – Sanford Shorr Education Award Program



Budgeting - Planning Tool

2018- 2019 Programs, Promotions & Sponsorships Guide



Midstate Chamber of Commerce, Inc. 546 South Broad St., Suite 2C Meriden, CT 06450 203-235-7901 / fax 203-686-0172 info@midstatechamber.com www.midstatechamber.com

The "Chamber of Choice"!

As you prepare, update, and allocate your marketing budget, the Midstate Chamber would like to highlight the many unique activities and sponsorship opportunities that are available to you, our members. The reverse side has additional detail and pricing. For more information, please give us a call and we will assist you in creating your customized promotional package.

January - Pizza, Pasta, Politics / Legislative Breakfast - Providing access and forums to meet one on one and in groups with our elected officials, appointed officials and community leaders.

Each January, the Chamber brings our legislators right to you to address your issues and questions. Food and beverage is provided. Average attendance is 75.

March – "Funny Business" Comedy Night

This is a great opportunity to get out just FOR THE FUN OF IT! It's the combination of the camaraderie at the table and the comedians that make this event a great diversion from the day to day work schedule. Treat your staff, friends or bring the entire family. Content suggests that audience is 21 years of age.

April - Annual Meeting, Dinner AND Silent Auction - Promote yourself with 250-300 business members at this signature event!

This event, known as "<u>THE</u> Business Event of the Year", is a wonderful celebration held annually in early April attended by the "Who's Who" of the business community. We award a "Person of the Year" with our Community Partnership Award and recognize member businesses with the Large and Small Business Leadership Awards as well as other special recognitions. Members of the Board of Directors are also introduced. A silent auction is held in conjunction with this event.

April - Business Expo at the Annual Daffodil Festival - Tremendous exposure and great rates make this a "can't miss" event.

The Midstate Chamber holds its annual Business Expo in conjunction with the Meriden Daffodil Festival. Held at the end of April, this two day event draws an average of 50,000 people from all over New England. The Expo features a minimum of 60 businesses that show off their products / services under the tent throughout the weekend as the Festival goes on around it with food, crafts, rides, entertainment, a parade, and more.

May - Health & Wellness Council Seminar - Building healthier communities . . . in the workplace and beyond.

This seminar is presented by the Chamber's Health & Wellness Council and highlights timely health & wellness topics presented by local experts. The information presented is very valuable to area businesses to help you stay abreast of health issues that affect your employees and overall workplace productivity.

June - Annual Golf Tournament - Reserve NOW for one of the largest tournaments in the area!

The Chamber Golf Tournament, The Ray Parmentier Classic, is held each year in early June. Proceeds from this event benefit Chamber activities including the Chamber's Sanford S. Shorr Education Awards. Players enjoy 18 holes of golf with lunch, dinner, great prizes, and awards. Many sponsorship opportunities are available such as Cocktail Hour, Pin & Tee Signs, Golf Carts, Lunch, Putting Contest, Golf Balls, Sponsor a Veteran, Specific Holes and a Golf Program is also printed for additional exposure.

June - Annual Summer Outing - Average attendance averages over 100; our sponsors enjoy promotion before during and after the event! The Chamber holds this fun event in June and it is often used by members as a Summer Picnic/Outing for their employees and/or key staff members! Food, beverage, games, raffles, music, and networking in a relaxed atmosphere all make for a fun day for all.

<u>August / September - Annual Directory & Community Guide Ad Sales Begin</u> - Full color ads will prominently make your business /organization stand out and be noticed in this magazine format which is also available online!

This annual publication, commonly known as "<u>The Chamber Book</u>", provides tremendous advertising value for our members with 4,000 copies distributed to members as well as at local businesses and events. Content includes a listing of members, information about the Chamber, the cities and towns in our region and a Health & Wellness section. This fantastic resource is compiled in-house and printed by a member so you can trust its quality, content, and delivery. Increased distribution and exposure is provided at <u>www.TheChamberBook.com</u>.

October - Health & Wellness Expo - Gain tremendous exposure at the Mall throughout the event as well as a huge web presence.

The Chamber's Health & Wellness Committee holds this event yearly at Westfield Mall in Meriden. Over 30 vendors in the Health & Wellness fields exhibit while numerous special demonstrations are held on the stage in Center Court.

December - Annual Holiday Business After Hours - Sponsors enjoy displays at the event, print, web exposure and more!

The Chamber holds it's Annual Holiday Business After Hours in early December with attendance averaging 100-150 people. This is a fun event to ring in the holiday season with food, beverage, raffles, music, and networking.

Any Month / Anytime Opportunities

<u>Anytime - Monthly Breakfast Club Celebrates...</u> - Sponsorships provide terrific print, web and video promotion for your business. The Chamber holds a monthly breakfast with fantastic speakers on a wide array of topics. In the past we have welcomed Governor Dannel Malloy, Lt. Governor Nancy Wyman, U.S. Senator Richard Blumenthal, Meriden Superintendent of Schools Mark D. Benigni, Songwriter of the Year Gary Burr, and many others. Our monthly breakfasts are often video taped for future broadcasting and sponsorship value!

<u>Anytime - Website Advertising - There are rates for every budget and we update you regularly on your web traffic / statistics!</u> Our website is very active with an average of 40,000+ <u>unique visits</u> per month. Advertising on the Midstate Chamber's website will increase traffic to YOUR website! Highly visible ads are placed on the home page, internal pages, or on the top or bottom of the page as banner ads for 6 months or one year.

Anytime - Newsletter Advertising - Print advertising delivered directly to our Chamber members!

The Chamber produces its Newsletter monthly as an additional communication tool. It is distributed it to all members and affiliates (approximately 1,700 emailed) AND it is downloadable from the Chamber site or by visiting <u>www.TheChamberNewsletter.com</u>. This full color publication includes a monthly article by President Séan W. Moore, Member Showcase, Chamber Calendar, New Member news, flyers for upcoming events, and **inserts** from members as well as **business ads** throughout the publication.

Monthly Business After Hours or Business Before Hours - Get folks into your business for invaluable exposure! The Midstate Chamber provides morning and evening networking opportunities to conduct business, make new contacts and develop leads that add to your bottom line. There are at least two per month hosted by our members to showcase their business/organization. The event averages 50-75 attendees.

And also inquire about our <u>Member to Member Discount Program</u>! Remember, "<u>Our Chamber members use our Chamber members!</u> Pricing and Schedules are subject to change. You may call the Chamber for specifics or checkout our website at <u>www.midstatechamber.com</u> for the most up to date listings and details. MEW MEMBERS!

We are delighted to introduce our new members - the lifeblood of our organization and the reason we exist. Please welcome them by visiting their website, sending them an email or stopping by to introduce yourself. The personal touch will help our chamber continue to grow and thrive as we continue on our goal to reach 650 members in the coming months! A membership application is enclosed - SHARE it with a friend ... don't keep us a secret!

New Britain Bees Sports Team: 230 John Karbonic Way, New Britain, CT 06051. The phone number is 860-826-2337. Sal Scarpati, Jr. is our contact for the baseball team. New Britain Bees are a member of the At-



lantic League of Professional Baseball and offer affordable, family oriented entertainment and high quality baseball from April through September each season! Look forward to an event at the stadium for Midstate Chamber members on January 10th along with members of the New Britain Chamber! http://www.nbbees.com/

Yellow Bird Online Marketing, LLC: 66 Evansville Ave..



South Meriden, CT 06451. The phone number is 203-668-8926. Jeanne King is the owner of the business that offers services in website design, email marketing, social media marketing and more. "There are many fantastic business, product and service ideas that never see the light of day because of lack of exposure and awareness. At

Yellow Bird Online Marketing LLC, we promise to improve your brand awareness, increase selling opportunity, build trust and keep a focused market talking and thinking about your business."

SHARE the Membership Application with a friend in business. It's on the last page of this newsletter. To THANK YOU, we'll give you a FREE BANNER AD FOR 6 Months on our NEW WEBSITE!

Chamber Membership = Community Pride

MEMBER RENEWALS...

We recognize and thank our members who have joined or renewed their investment in the Midstate Chamber within the last month. Visit www.midstatechamber.com for the most up-to-date listing of members in good standing!

A. D. Perkins Co. **Beecher & Bennett Flatow Funeral Home Bongiovanni Insurance and Financial Calcagni** Associates Dawg House Bar & Grill Euro-American Connections & Homecare John J. Ferry & Sons, Inc. John C.Fiderio & Sons Inc. Robert A. Gollnick, CPA Hawthorn Suites by Wyndham **Higher Movement, LLC** John DiRoma. LaRosa Building Group, LLC Liberty Bank Main Office Literacy Volunteers of Greater New Haven Meriden Hyundai Dr. Craig L. Nielsen, O.D. **Pyramid Time Systems** Sans-Souci Restaurant Trifecta Ecosystems, Inc. Women and Families Center

Members Use Members! AND, BE SURE TO TELL THEM YOU ARE A FELLOW MEMBER!

Upcoming December Events:

Mark your calendars, iPhones, Droids, etc. with these event dates. 1 = Chamber or Business event; = Community event. More details and RSVP information for these events may be found on www.midstatechamber.com! Chamber event RSVP line: 203.235.7901



This QR code in the upper right corner also brings you right out to our business and community calendars.

This is a SHORT LIST of some of our KEY events – for MORE business and community events including Chamber Committee meetings - details & updates visit www.midstatechamber.com/Calendar

COMMITTEE CONNECTION

A LOT of work happens at the committee level here at the Midstate Chamber. We do encourage your involvement and that of your employees on **any** committee! ALL committee meeting dates and times are listed on the Midstate Chamber's website. Come on out and sit in on a



meeting to try it - you will like it: the experience, sharing your knowledge, the connections you will make and more!

Your participation helps YOU, helps YOUR BUSINESS and helps OUR CHAMBER! Questions? Call us at: 203.235.7901

Fue, Dec 4 | 6:30 pm: AAC Recovery Allies Group! held at Middlesex Community College, ROOM 808A

Fi, Dec 7 | 10:00 am: FIRE & Construction Trades POP-UP Job Fair held at Midstate Chamber of Commerce

Fri, Dec 7 | 1:00 pm: Career Fair held at Women & Families Center, 2nd Floor

📕 Mon, Dec 10 | 7:00 pm: AUGUSTA CURTIS CONCERT BAND - CHRISTMAS CONCERT at Washington Middle School Auditorium

🟴 Tue, Dec 11 | 5:30 pm: Coping with Loss During the Holidays held at The Village at Kensington Place Showroom

📕 Wed, Dec 12 | 10:00 am: 2018 Annual Craft and Holiday Fair at Meriden Senior Center 22 W Main Street, Meriden CT 06451

- Med, Dec 12 | 5:30 pm: Midstate Chamber Holiday Celebration held at Four Points by Sheraton see flyer!
- Thu, Dec 13 | 9:00 am: SCORE Counseling Sessions for Businesses held at Chamber of Commerce

🟓 Sat, Dec 15 | 8:30 am: Breakfast with Santa presented by Ulbrich Boys & Girls Clubat Polish National Alliance Park

...and, SAVE these dates for these early January 2019 events:

Tue, Jan 8 | 5:30 pm: HOLA 2019 New Year Fundraiser held at Silver City Sports Bar & Grill/Four Points By Sheraton - see flyer! Thu, Jan 10 | 5:00 pm: Luxury Suite Networking with New Britain Chamber & Midstate Chamber at New Britain Bees - see flyer!





MEMBER UPDATES



This QR code in the upper right corner also brings you right out to our member news section of the website where you

can view FULL news articles by submission date OR by member. Just SCAN and CLICK!

Find ALL of our members' news online:

http://www.midstatechamber.com/News

GROW YOUR BUSINESS?

We are the only publication that reaches every home in central Connecticut, more than 265,000 readers in print and even more online!

Put Elaine to work for your business today. Contact Elaine at 203.317.2327 or ejustino@rjmediagroup.com



Call **Elaine Justino,** your media consultant for the Record-Journal, Weekly Citizens and Homebase Digital.

MEDIA THAT MOVES YOUR BUSINESS FORWARD >>

There is SO MUCH GOOD NEWS TO SHARE, and we recognize how valuable your time is ... so we are introducing an abbreviated news section with catchy headlines and you can click for more details on the items ... and/or click this link for all of the current news submitted from Midstate Chamber members: https://www.midstatechamber.com/News/newsbydate.asp

ASG Information Tecnologies: ASG Information Technologies Set up bank alerts – NOW! Here's a tip that just might save your bacon: Set up withdrawal alerts on your bank accounts. **READ MORE...** And, remember, If it



doesn't feel right, it's probably not right. If you have any questions, please don't hesitate to give us a call at 203-440-4413. www.asgct.com.

Boys and Girls Club of Meriden, Inc. - Food for thought is the Boys & Girls Club of Meriden's nightly meal program which serves our Members a good dinner and someone to listen to how their day went. This popular and transforming program is a great way to get our Members to sit down and have a quiet meal every school night (No phones or screens allowed!!). Our Table Host sit at a table with 4 to 6 kids, and just have a normal conversation with them, whole enjoying a dinner together. Studies indicate that these shared meals have a profound effect on the future success of our children. We are looking for Volunteers willing to engage our Members with questions about their day, their favorite sports team, TV show or book...Just get a real conversation going. JOIN US!! School Nights Monday-Friday: 5:45 PM to 6:45 PM at the Boys & Girls Club of Meriden. Get involved with this program: call Milt at (203)235-8185 or Emily at (203)558-4353

Connex Credit Union - Take your savings to the next

level! With Connex's new Money Market Special, you can earn up to 2.25% APY* on your nest egg. Rate good for 16 months after opening. Apply by visiting a branch or call



Apply by visiting a branch or call I-800-CR-UNION. Money Market Account must be opened by **December 31, 2018**. The Meriden branch is located at 533 S. Broad Street. Please visit connexcu. org for terms and conditions. *APY = Annual Percentage Yield





Diversified Physical Thera-

py LLC - Health and wellness supplies for sale - We have a variety of items for sale including Biofreeze, microwave hot packs, theraband, foam rollers, exercise balls, Squatty

Potty, stretching straps, Slippery Stuff and more! Stop in to DPT and check out our supplies. Our prices are better than on Amazon! Great holiday gifts of health! Did you know about the DPT Gym- For only \$25 per month you can use the equipment at DPT anytime the office is open, as often as you like. We have a treadmill, recumbent bike, lifecycle, total gym, free weights, therabands, ankle weights, foam roller, Bosu and balls of all weights and sizes. Pay per month with no extra fees and no commitment. Friendly atmosphere! Call for more information 203-630-3939. "Like" us on Facebook for special offers, updates, sales, newsletters, tips and more. Check out the calendar on our website to find more information. http:// www.diversifiedpt.com/calendar.aspx *OR* attend the January 9 Health & Wellness Council meeting to meet the team at DPT – they are our hosts for that meeting!

Eversource - Calling all small business owners! Do you know how Eversource



can *help you save* on your energy bills, and create an efficient facility for you, your employees and customers? Check out these easy, energy efficiency tips for your business here: https://www.eversource.com/content/ct-c/about/news-room/connecticut/newspost?Group=connecticut&Post=small-businesses-can-save-in-big-ways-withenergy-efficiency





Saggese



LaMonica



Uccello

Ion Bank News

Five Star Professional is pleased to announce **Vincent Saggese** of Ion Investments and Infinex Investments has been named as a Five Star Wealth Manager for 2018. This is the 5th year he has been honored with this award.

ION BANK

Ion Bank has hired Paul J. LaMonica Senior Vice President of Commercial Lending. Paul has joined the Bank's Commercial Lending Department where he will work closely with local businesses to develop and expand commercial relationships for new and existing customers. He will be a trusted advisor and partner with businesses to help them grow their business.

Stacey A. Uccello has joined Ion Bank as Senior Vice President, Cash Management. In this role, Ms. Uccello is responsible for leadership, direction and strategy of the cash management department. Ms. Uccello will work with new and existing business customers to develop and flourish valuable relationships as well as manage and implement cash management services.

Find MORE news from Ion Bank HERE...and for even more information, visit ionbank.com or call 203.720.5378.You can "Like Us" on Facebook at facebook.com/ ionbank and "Follow Us" on Twitter at twitter.com/ion_bank.

Find it all at: www.midstatechamber.com

Employers Association of the North-

East | EANE: With more than a century devoted to creating successful work- NorthEast places, EANE offers members access to a powerful network of experienced HR professionals ... providing talent, training



and tools to retain, develop and engage employees. NOW is the time to plan for your 2019 workforce development training. Take a look at EANE's 2019 Training and Services Catalog: (www.eane.org/assets/2018/PDFs/EANE-Catalog-Pages-Final.pdf) to start building your training strategy! For more info on EANE call Lisa at (877) 662-6444 or email her: lpatnode@eane.org. SAVE the date for a Ribbon Cutting & Business After Hours at their new Yalesville office on Feb. 13, 2019.

Max E. Muravnick Senior Center - TIS

THE SEASON FOR GIVING. LET US BRING A MERIDEN SENIOR A TASTE OF THE HOLIDAY SPIRIT BY DONAT-ING AN UNWRAPPED PRESENT! As we know, the holidays are quickly approaching and times are quite difficult



for many of our seniors. Many are alone or do not have family nearby and are at times isolated during the holiday season. Gifts will be distributed to the seniors on December 20, 2018 at 10:00am. Drop off all unwrapped presents to the Meriden Senior Center-Social Services Office (22) West Main Street) Meriden Health and Human Services Department – Clinic (165 Miller Street) Meriden Board of Education - 2nd Floor Mail Room (22 Liberty Street) City Hall – Mayor's Office (142 East Main Street). If you have any questions please contact Natalie Gill, Social Services Worker, at 203-630-4273 or ngill@meridenct.gov.

State of Connecticut Department of Transportation Fall 2018 Edition of the NHHS Rail Program Newsletter is Now Available. Highlights of this edi-

tion include: *Hartford Line Momentum Continues *CTrail Hartford Line



HARTFORD LINE

Bicycle Update *Track Construction Completed *Berlin Station Ribbon Cutting Ceremony *CTrail Hartford Line Restroom Update - www.nhhsrail.com

TriCircle, Inc. - 2nd Friday of Every Month - Monthly Setback Tournament - Center Street Luncheonette, 18 Center Street, Wallingford, CT 06492. Doors open at 5:00pm, first game starts at 6:30pm. Proceeds go toward support-



ing TriCircle, Inc. Hope & Support Groups. \$20.00 buy-in. Food and beverages will be available for purchase. Q's? Contact Ana: (203) 213-0329 or ana@tricircleinc.com.

United Way of Meriden & Wallingford - Adopt-a-Family Program is a way to work with your family, friends, group, or company to sponsor a local family and purchase much-needed items off their wish list for the holidays. You can be assured that your gifts will put a smile



on the faces of a family that is truly in need during this holiday season. The families are screened through the case workers at local agencies in Meriden and Wallingford that United Way works in conjunction with, and help coordinate donors with families who need help. We are very close to the holiday and there are still several families that are "up for adoption". If you are able to participate, please call the office of the United Way of Meriden & Wallingford at 203.235.4403 to learn how!

New Opportunities, Inc. - Cox Communications Launches New "Tech Boost" Program with \$40,000 in Grants to Area Non-Profits

Four Organizations Named 2018 Cox Tech Boost Recipients to Augment Educational Programs and Help Bridge the Digital Divide, Including New Opportunities of Greater Meriden.

Cox Communications announced the award of \$40,000 in "Tech Boosts" grants to four organizations devoted to improving the lives of children and families through technology-driven education to empower them to better futures.

New Opportunities of Greater Meriden is among the recipients in this inaugural year of the Tech Boost program. The 📗 \$10,000 "boost" allowed them to purchase computers, peripheral equipment and software to utilize in their education and outreach programs. New Opportunities Inc. is a community action agency that serves Waterbury, Meriden, Torrington and 27 surrounding Connecticut towns by offering a variety of social service programs designed to eliminate poverty and assist people in need.

"When you consider the larger-than-life role organizations" like New Opportunities for Greater Meriden play in the lives of Connecticut's youth, it's incredible how important it is to have them in our communities," said Jay Allbaugh, senior vice president and region manager, Cox Communications. "We're



extremely proud to announce our Cox Tech Boosts, and excited to see how our community partners use these grants to grow their impact on the children and families in their reach."





Midstate Chamber of Commerce to showcase the sponsoring member and to offer both members and membersto-be the opportunity to network and enjoy a wonderful evening. Interested in showcasing your business? Call us to book a date in 2019!



Business Services Customized Tool Kit for Your Business



<u>Candidate Pool</u>: 14,000+ people a year visit us looking for jobs, training or both. Targeted outreach brings in candidates to suit employer needs.

On-the-Job Training: Employers can be reimbursed up to 75% of an eligible new hire's salary while they learn the skills needed on the job. With our variety of resources, almost any full-time job is eligible.

<u>Recruiting & Hiring Events</u>: Let us host and promote hiring events and deliver jobseekers based on your needs. Business services representatives will work one-on-one with you to find the right candidates and qualify for incentives.

<u>Share Job Postings</u>: Reach more candidates! Send us your postings and let us screen for skills, experience and job readiness. Employers are also encouraged to create accounts on CThires.com, a free service of the CT Department of Labor.

<u>Train Workers & Grow Your Workforce</u>: Matching grants can help build a pool of candidates intended for hiring with a specific skill, or enhance existing employee skills to encourage advancement.

Stackable Incentives: Ask a Business Services Representative about all state and federal programs including the Work Opportunity Tax Credit, Registered Apprenticeships and others for business investment and growing your workforce . *Already have a candidate in mind?* Work with our staff to verify eligibility prior to starting work and still qualify for incentives.



Main Office: 560 Ella T. Grasso Blvd., New Haven, (203) 867-4030 Meriden: 87 West Main Street, (203) 238-3688 Hamden: 37 Marne Street, (203) 859-3200 Middletown, 272 South Main Street, (860) 347-7691 Workforce Alliance Business Services can help your company grow through training and development of new and existing employees.

Funded through state, federal and other grants and serving 30 towns in South Central Connecticut.

There is never a COST to the employer or job seeker.

All programs provide screened candidates via the American Job Center system and targeted recruitments. Specific eligibility for jobseekers and employers may apply.



www.workforcealliance.biz





Business Services Coordinator: Wanda Lary 203.867.4030 x 254 wlary@workforcealliance.biz

Dusinger Center	Contact
Business Sector	Contact
MANUFACTURING & ENGINEERING RESEARCH & SCIENCE	Steve Johnson 203.867.4030 x 233 <u>sjohnson@workforcealliance.biz</u>
INFORMATION TECHNOLOGY TRANSPORTATION, DISTRIBUTION & LOGISTICS	Vicki Gelpke 203.867.4030 x 267 vgelpke <u>@workforcealliance.biz</u>
BANKING, FINANCE & INSURANCE TRADES & CONSTRUCTION	Paul Gagne 203.867.4030 x 219 pgagne@workforcealliance.biz
HEALTHCARE SOCIAL & EDUCATION SERVICES	Terri Sells 203.624.1493 x 254 <u>tsells@workforcealliance.biz</u>
SERVICE PROFESSIONALS: Retail, Hospitality, Food Service, Amusement & Customer Service	Juliana Castillo 203.238.3688 x 302 jcastillo@workforcealliance.biz
Specialized Services	Contact
Jobs First Employment Services: Allows employers to provide work experience while program pays workers minimum wage. Successful participants go on to become regular employees.	Cathy Geremia 203.624.1493 x 285 cgeremia@workforcealliance.biz
<u>Next Steps - Turning Ex-Offenders into Job Seekers</u> : Dedicated staff utilize employer incentives combined with intensive follow-up and support to meet employer needs. Job readiness and soft-skills training provided to people preparing to leave incarceration or who have a criminal history.	Glenn Young 203.624.1493 x 212 Gyoung@workforcealliance.biz Ryan Erickson 203.867.4030 x 293 <u>Rerickson@workforcealliance.biz</u>
ITXpress: Engages 17-29 year olds who are out of school to enter or move up in Information Technology careers. Offers tuition assistance to earn certifications & credentials. Includes paid internships, apprenticeships and direct placements.	Matthew Reid 203.867.4030 x 287 mreid@workforcealliance.biz
<u>Ticket to Work:</u> Employer services for hiring people with disabilities.	Barbara Green 203.867.4030 x 239 <u>bgreen@workforcealliance.biz</u>

www.workforcealliance.biz/business-services

Workforce Alliance programs are funded in whole or part by the U.S. Department of Labor, the CT Department of Labor, and other federal, state and private sources. Equal opportunity employer programs. Auxiliary aids and services are available upon request to individuals with disabilities.



ROMOTION

EDUCATION

NOW is PRIME TIME to JOIN Midstate Chamber of Commerce. Kindly SHARE this APPLICATION with your business associates! When they join YOU will get a \$35 chamber credit!



1-5 Employees	\$295.00
6-10 Employees	\$315.00
11-20 Employees	\$440.00
21-30 Employees	\$560.00



The Midstate Chamber supports, promotes and serves our member businesses in Berlin, Cheshire, Meriden, Southington, Wallinford and throughout central Connecticut. 546 Soutjh Broad St.; 2C Meriden, CT 06450 Ph: 203.235.7901 ~ Fx: 203.686.0172 ~ info@midstatechamber.com ~ www.midstatechamber.com

Membership Application

Company Name:	
Address:	
City, State, Zip:	
Phone:	
Company Website:	
Type of Business/Classification:	
# of Owners:# of Employees: Full-Time	Part-TimeYear Founded:
Contact Person:	Contact's Phone:
Contact's E-Mail:	

How Did You Learn About Us?

Chamber Activity / Interests:

Promotion:
Member Directory Advertising
Web Site Advertising
Chamber Business Expo
Newsletter
Advertising
Marketing Committee, etc

Education: Education Committee Education Awards Workshops School-Business Partnerships Hispanic Outreach Leaders in Action (HOLA), etc.

Networking: Business After Hours Breakfast Club Celebrates Annual Meeting/Dinner Annual Golf Tournament Young Business Leaders of CT Ambassadors Membership Committee, etc.

Leadership: Government & Business Development Committee Pizza, Pasta, & Politics Health Insurance, etc

**** Please Include Your "Web Words":** Web Words are a 25-30 word description of your business that appears with your Member Directory listing on www.midstatechamber.com:

****** Please E-Mail Your Key Employees Information to info@midstatechamber.com. Key employees are employees who you wish to receive additional Chamber updates/information and who may be attending events. Key employee information may consist of name, title, direct phone number or extension and e-mail address.

Card#				Exp.	Card Zip Code	Verification Code
VISA	MasterCard	AMIERICANI EXPRESS	DISCOVER			
					Signature	

• A one-time \$15 dollar set up fee is due at time of application

Membership dues in this organization may be tax deductible as an ordinary & necessary business expense. Dues paid to this 501c(6) are *not* a charitable tax deduction. The organization serves as an advocate for and promotes its member businesses.