



## IT'S OFFICIAL: YES WE ARE MOVING...



After a thorough search, I am pleased to report that on August 31, 2017, the Midstate Chamber of Commerce executed the lease and we are moving our offices to 546 So. Broad St., Suite 203, in Meriden...on the Meriden and Wallingford line. This move will improve the Chamber's access to the entire range of members (whether in Wallingford, Meriden, Cheshire and beyond) while maintaining and enhancing our

presence in downtown. This upcoming move was made possible by the generosity of an anonymous individual who donated an office condominium to the Meriden Economic Development Corporation (MEDCO). This transaction highlights the solid working relationship between MEDCO, the City and the Chamber. This will allow both MEDCO and the Chamber to increase regional economic development activities in central Connecticut. For some additional background, we signed our current lease at 3 Colony Street in 2003. The lease had expired more than three years ago and since then, our Chamber leadership has been quietly exploring our options. In addition, our office building has been on the market for quite a while which has added to the uncertainty. This long term lease at 546 So. Broad Street will improve our ability to make solid long-range plans for the members and communities we serve.

I am pleased to further report that the Lease Committee, Executive Committee and the Board of Directors have reaffirmed the Chamber's commitment to downtown Meriden via a resolution passed at the August Board meeting. We have already been exploring our options to maintain a physical presence and to increase the programming in - and dedicated to - Meriden's central business district. Specific details will be coming in the next few months.

We anticipate that we will have moved and be settled by October 1, 2017. We expect minimal interruptions and a smooth transition. We will keep you informed of our progress along the way and we ask that you please carefully read all emails about meeting dates as the locations will change. We look forward to a ribbon cutting and an open house in the fall.

## In This Issue:



#### **INSIDE:**

Chairman's Corner (pg.2)

We Call Your Attention to the Flyers Inside:

\*\*\*\*

BAH's & BBH Chrysalis' 40th Ann'y Halloween w/ HCC Record Journal Events

Important Save the Dates, Too!

#### WE WILL NOT TOLERATE HATE HERE!

The Midstate Chamber has had a long history of promoting and demonstrating inclusivity, acceptance and often celebrations of the people, customs and cultures in our communities. This diversity is what truly has made Connecticut and America great. This open recognition of our differences is the fundamental reason many of our families came here in the first place from other places and why others still continue come. Many journalists, politicians and others have recently called out the Ku Klux Klan, neo-Nazis, and white supremacy groups. Individuals join these groups to spread hatred, bigotry, predjudice, lies and ignorance. Their interest is only limited to self interest and they put our country on a destructive path to divide us. We cannot and will not tolerate this activity; not in our community and not in the workplace.

A Nelson Mandela quote was recently retweeted, from his autobiography Long Walk to Freedom. Mandella says "No one is born hating another person because of the color of his skin, or his background, or his religion. People must learn to hate, and if they can learn to hate, they can be taught to love, for love comes more naturally to the human heart than its opposite."

While the recent demonstrations in Charlottesville have increased the awareness, I know that these prejudices are not limited to Virginia. I believe that we all can and must do our own part to proactively end hatred where we live, work and play.

#### LOTS OF WHAT WE DO FOR MEMBERS IS LINKING YOU ... to resources, services, sup-

port, and fellow members. Here are some EASY LINKS to the Midstate Chamber to "always keep you in the loop":

NEWS: http://www.midstatechamber.com/News CALENDAR: http://www.midstatechamber.com/Calendar RESOURCES: http://www.midstatechamber.com/Resources DIRECTORY: http://www.midstatechamber.com/Directory

## 'HAIRMAN'S **ORNER**

**What is a Chamber of Commerce??** ?" This month we are going to continue our discussion on "What is a Chamber of Commerce?" The last couple months we discussed Leadership and Education. This month we are going to discuss our last two pillars: Promotion and Networking which are going to help grow your business. Isn't that why you're in business? We all want to reach as many potential clients as possible. The Midstate Chamber has close to 600 members. Most of those 600 members have employees has close and promotional materials and chamber communications.

which have access to our Chamber activities and promotional materials, and chamber communications (e-minders & newsletters, for example, are emailed to 1,700!!!). That's thousands of opportunities to reach new clients. The Midstate Chamber offers several promotional opportunities to market your business for any budget. The most popular promotional opportunity is event sponsorships. You could sponsor an event like our Commedy Night, Annual Dinner, Golf Tournament or a breakfast program just to name a few. These are perfect for the busy folks who may not be able to attend events to network. Our web and banner ads and Chamber Magazine ads are perfect ways to keep your name in front of your fellow members and residents in the region.

The Chamber website averages approximately 40,000 unique visits a month. The Midstate Chamber is always to bromate your business. The Chamber is always.



5000 magazines a year. That gives you two great options to promote your business. The Chamber is always looking for new ways to promote our membership. The monthly newsletter has ad opportunities. Here you can promote a service or event to all our members. The Member news in the newsletter is absolutely FREE. Share some exciting news about your business whether it's a new employee or new product line. Please call the Chamber office to see what promotional tool will work best for you. One of the best forms of promotion is a referral of another member. We encourage our membership to do business with other Chamber members. That's encouraging to our members when other members visit. If you have a good experience share it!! If you're visiting a member blease let the business know visiting a member please let the business know.

Our last pillar is Networking. We have several opportunities every month for our members to get together socially. Business After hours are held at different businesses in the community. This is where you can attend after work for some networking with other Chamber members. It's the perfect time to exchange business cards and socialize after a day in the office. These events are always well attended and puts you in front of several future clients. The Meet and Greet events are similar to a business after hours. We usually meet at a restaurant or pub. It's our way to greet new members and guests. We also use these events to thank our members for their membership. There are many chambers around to join and we appreciate your membership. We find this event - like the Business after Hours - perfect for networking. The key to networking is showing up regularly to events which gives you exposure. If you're busy and can't get to events, remember all your staff is invited to be involved. You want to get your name out to the membership. We hope your next big contact comes from a meeting at a Midstate Chamber Event. "Grab some business cards and come out and join us this month!" All our activities can be found on the chamber website. The Midstate Chamber will host new member orientations a few times a year. If you need some networking tips or training please plan on attending the next orientation. We have a few tips that will help you get the most out of your networking and promotion. If you haven't been as active as you would like now is the time to start. Put a few Chamber activities in your calendar. Come out and see why our Members say we are the Chamber of Choice. This concludes our topic "What is a Chamber of Commerce?" I hope you found these last few months informative. Everybody joins a Chamber of Commerce for different reasons either way I hope you find being a member of the Midstate Chamber of Commerce a Chamber of Commerce for different reasons either way I hope you find being a member of the Midstate Chamber of Commerce a great experience.

See you at the next event! - Rich

## MESSAGE FROM THE PRESIDENT



Pictured below is President Moore & Board Member Matt Bailey of B. C. Bailey Funeral Home (and family) with Senator Chris Murphy on his "Walk Across America" tour through Meriden on August 15, 2017. Thanks to

Frank Ridley of F.W.R. Consulting Services and Bruce Burchsted of Prentis Printing Solutions, Inc. for also participating. Photo credit: Bruce Burchsted





#### Questions? Here's How to Reach Us...

This issue of Chamber News is a member service of the Midstate Chamber of Commerce, Inc. with offices located at 3 Colony St., Suite 301, Meriden, CT 06451. You can also visit us on line at www.midstatechamber.com. Ph: 203.235.7901 Fx: 203.686.0172 info@midstatechamber. com. We welcome Chamber member and community news, events and other articles of interest from our diverse membership base. The Midstate Chamber of Commerce serves its member businesses in Meriden, Wallingford, Southington, Berlin, Cheshire and Middletown, Connecticut. We invite all businesses to join with us and become members of our chamber.











## Education



Dr. Mark D. Benigni

Thursday, September 7, 2017
7:30 a.m. to 9:00 a.m.
Four Points by Sheraton

275 Research Parkway, Meriden



Dr. Salvatore F. Menzo

The Midstate Chamber of Commerce Board of Directors and Education Committee & HUBCAP Wallingford invite you to join us in a conversation with our Special Guests—Dr. Mark D. Benigni, Superintendent of Meriden Public Schools, and Dr. Salvatore F. Menzo, Superintendent of Wallingford Public Schools. This is an incredible opportunity for our business members to hear about the vision for our schools and provide important input to our leaders in regard to our students and future leaders! This will be a "talk show style" format.

Program Format:

7:30—8:10 a.m. Arrival, Networking, & Great Breakfast Buffet 8:10—8:20 a.m. Announcements, Recognition 8:20—9:00 a.m. Conversation with Superintendents

To the state of th	<u> </u>
Chamber Members:\$20 in advance; check enclosed Chamber Members to be \$30. *Registration changes must be made 2 days pri	
Credit Card #{AX, Disc, VI, MC}	

Sponsor package details are on the reverse - options for every business and any budget are a GREAT way to promote your business via The Breakfast Club!



Please RSVP by Sept. 5, 2017



3 Colony Street, Suite 301, Meriden, CT 06451 Ph: 203.235.7901 Fx: 203.686.0172 info@midstatechamber.com www.midstatechamber.com





# The Breakfast Club Celebrates...

#### Sponsorship Options For Every Business, Any Budget!

Bronze	Silver	Gold	Platinum
Business Name listed on table tent cards at event	Business Logo listed on table tent cards at event (.5" h x 2" w)	Business Logo listed on table tent cards at event (1" h x 2.5" w)	Business Logo listed on table tent cards at event (2" h x 4" w)
1 Breakfast Admission	3 Breakfast Admissions	Reserved table with  6 Breakfast Admissions	Reserved table of 10
Shared Display Table (2 per table max)	Shared Display Table (2 per table max)	Exclusive Display Table	Exclusive Display Table
Business Name Listing on event Web Page	Business Name Listing on event Web Page	Business Name Listing on event Web Page	10 Breakfast Admissions including 1 Seat at the Head Table
Recognition from podium at Breakfast	Recognition from	Recognition from podium at Breakfast	Business Name Listing on event Web Page
	podium at Breakfast	LOGO on pre-event promotional materials	Recognition from podium at Breakfast
× 1	1	WEB AD on Chamber web site for 1 month	Introduction of Guest Speaker
\$100	MLZ	,	LOGO on pre-event promotional materials
2,100	\$250	My	Banner displayed at event (sponsor provides banner)
	4	\$500	WEB AD on Chamber web site for 1 month Prime Placement
Register Today!		M/M	

These rates are PER event. Any Business Interested in Sponsoring more than one – or as a series – may contact the Chamber so that we may create a special package that suits your needs and budget!

Select breakfast events are taped for airing on Public Access Television and on the Midstate Chamber website.

3 Colony St., Suite 301, Meriden, CT 06451
Ph: 203-235-7901 Fx: 203-686-0172 info@midstatechamber.com
www.midstatechamber.com



Please join the

## **United Way of Meriden and Wallingford**

for our 2017-2018

LIVE UNITED®
Community Campaign Kick-off

Thursday, September 14th from 5-7 p.m.

## Graciously hosted by the

## Meriden YMCA

Mountain Mist Camp, 576 High Hill Road, Meriden

Generously sponsored by

**KUEHNE+NAGEL** 



This event is a Business-After-Hours with the Midstate Chamber of Commerce



Please RSVP to this event by calling the Chamber: 203-235-7901, e-mail: <a href="mailto:info@midstatechamber.com">info@midstatechamber.com</a>, or visit <a href="mailto:www.midstatechamber.com">www.midstatechamber.com</a>,



## LAST & FINAL CALL for ADS RESERVE NOW - ADS DUE BY 9/15/17 see examples - next page!



STOP

\*\*\* STAND OUT \*\*\*
WITH AN AD IN THE
2017-18
MAGAZINE



# InSight

## **The Midstate Chamber Magazine**

## Magazine Ad Options

YES! I LOVE the LOOK of the MAGAZINE and WANT TO RESERVE an AD NOW for the 2017-18 edition! IF YOU ARE DOING BUSINESS IN THIS REGION...YOU MUST BE IN THE MAGAZINE – YOU WILL STAND OUT WITH AN AD – and we've created pricing for every budget.

- . Ads will be based on 2 ½ x 2 ½ sized panels of ad space in virtually any configuration on a page of 12 panels. (3 across and 4 down)
- . BE CREATIVEL SPLIT your ad space purchase ½ page 6 panels and have ¼ page in TWO areas! Do the same with an ADVERTORIAL: 3 panel ad with 3 panel into / tip from your business!

YES!		#1#10101 WI#10P01-0		
Reserve		Number		
My Space		of		
✓	Popular Sizes	Panels		
	Single Panel	1	\$ 300	Affordable entry ad rate for EVERY business!
	Double H or V	2	535	20
	Quarter Page H	3	770	
	Third Page H or V	4	1,005	
	Half Page	6	1,475	
	Two Thirds	8	1,945	
	Inside Full Pages	12	2,885	This allows a full 7.5" x 10" of messaging
	Full Page I/O Covers	12	3.095	Only 3 prime opportunities – and they INCLUDE a top banner ad on the chamber's web site!

Here are some examples of ad layouts based on panel sizes.

Here are	Joine CA	unipico o	i du idyou	to buoca on punc	316	.00.		200		
Double 2 panels	5 x 2.5 \$535		Quarter Page	7.5 x2.5 <b>\$770</b> 3 panels		Third Page 2.5 x 10			Two Thirds 5 x 10	
						\$1005				
Double			Half Page	7.5 x 5 \$1475			Third Page			
2.5 x 5		2.5 x 2.5 Single			Ш		5 x 5			
2 panels		1 panel			Ш		\$1005	- 1	\$1945	
\$535		\$300		6 panels		4 panels	4 panels		8 Panels	

THIS MAGAZINE IS THE GO-TO RESOURCE viewed by thousands of people: It is a Chamber Membership Directory, Communities Guide and MORE. This full color Resource Guide is the go-to guide for businesses and residents! A minimum of 5,000 copies (print & digital) are distributed to the Chamber Membership, at Member locations, at special events & in relocation packets. YOUR AD promotes your business / organization AND illustrates your PRIDE in being connected with our central CT region.

Company:		Contact:	
Bill Me			
Check Enclosed or Cre	edit Card - Card #		
Exp. Date:	Ver. Code:	Zip Code:	
		merce, Inc., 3 Colony St., Suite 3	
Ph: 203-2	35-7901 / Fax: 203-686-0172 /	nfo@midstatechamber.com www	w.midstatechamber.com

2 panel vertical or horiz

4 panel (1/3 page) v or h







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## Violis at Hunter's Golf Club

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## For ANY Special Occasion Christenings + Weddings Bridal Showers + Receptions

Bridal Showers + Receptions
Anniversaries + Graduations

½ off \* Entree When You Mention This Ad!

\*Buy 1 entree, get a 2<sup>nd</sup> entree of equal or lesser value ½ off; Restrictions apply - can't be combined with other offers; Not valid on holidays; can't be used on 3 Course Dinner Specials

Open to the Public Year Round 688 Westfield Road, Meriden 203.639.4830

#### 6 panel (1/2 page)



## On-The-Job Training: You Hire. You Train. We

- On-The-Job Training: You Hire. You Train. We Pay. Wage reimbursements of 50-75%
- Recruitment: Let us host a hiring event and bring candidates to you
- Screening: Jobseekers undergo an assessment, training and job readiness process
- Enhance skills and grow your workforce with matching grants.



These programs are funded in whole, or in part by the U.S. Department of Labor Employment & Training Administration. Workforce Alliance is an equal opportunity employer/program, and auxiliary aids and services are available upon request to individuals with disabilities.

Call (203) 867-4030 or visit www.workforcealliance.biz for details on Business Services. Follow us on **F n** 

A proud partner of the american obcenter network



#### MEMBER RENEWALS...

We recognize and thank our members who have joined or renewed their investment in the Midstate Chamber within the last month.

Visit www.midstatechamber.com for the most up-to-date listing of members in good standing!

290 Pratt St. LLC

A.R. Mazzotta Employment Specialists Adecco Employment Advanced Spinal Care, LLC AJ's Oasis Cafe Alvista Willow Brook **AT & T- External Affairs B.C. Bailey Funeral Home** Boscov's Clean Homes by Valerie LLC Community Economic Development Fund Community Health Center of Meriden Connecticut Temperature Controls Cornerstone Fence & Ornamental Gate LLC D & K Office Cleaning, LLC **Design Development Group LLC** Dorise's Parkside Motors, LLC E. Jack Shorr, Esq. Ion Insurance Corporation ISG Software Group, LLC Jersey Mike's K & A Enterprises McDonald's Restaurants Meriden Dental Group MidState Medical Center

The Gift Box
U.S. Small Business Administration
USA Elite Training LLC
Vi's Pizza Restaurant

New Jade Garden

**Noack's Meat Products** 

PerriQuest Star Auto Sales

Members Use Members!

AND, BE SURE TO TELL THEM YOU ARE A
FELLOW MEMBER!



Incubator & Community Room
\* SPACE AVAILABLE \*

128 Center Street | Downtown Wallingford 203.626.9351 cwallace@hubcapwallingford.org



We are delighted to introduce our new members the lifeblood of our organization and the reason we
exist. Please welcome them by visiting their website,
sending them an email or stopping by to introduce
yourself. The personal touch will help our chamber
continue to grow and thrive as we continue on our goal
to reach 650 members in the coming months!

A membership application is enclosed - SHARE it with a friend ... don't keep us a secret!

Computer Management Services/CMS: 55-1 Plains Rd., Essex, CT 06426. The phone number is 860.399.4215 and the fax number is 860.399.5894. Bob Hill is the primary contact. CMS helps companies create organizational excellence by reducing costs, increasing profitability, providing the knowledge needed to achieve business objectives. Consulting experience encompasses Accounting, Distribution, Manufacturing & a Sage 100 partner.

Key Bank: 195 Church St., New Haven, CT 06510. The phone number is 203.789.2527. David Cabezas is the primary contact. Vice President of Commercial Banking, David Cabezas has demonstrated a history of working in the banking industry and is experienced in Business Relationship Management, Customer Service, Commercial Lending and Banking.

**Leading Edge Printers, LLC:** 65 N. Plains Industrial Rd., Wallingford, CT 06492. The phone number is 203.626.9485 and the fax number is 203.793.7314. Bob Molnar is the primary contact.

Miss Chantel's Star Dance Academy: 606 Pomeroy Ave. Meriden, CT 06450. The phone number is 203.317.7937. Chantel Martin is the primary contact. Miss Chantel's Star Dance Academy is fully devoted to providing exceptional dance education for an affordable price to students of all ages with the highest quality of dance and help them to achieve their fullest potential.

Robert C. White & Company: 107 E. Main St., 2nd Fl., Meriden, CT 06450. The phone number is 860.613.6290 and the fax number is 860.613.6280. Luke Eddinger is the primary contact. Robert C. White & Company is a professional landlord for hire, specializing in residential property management of single family homes, condos, townhouses and select multis in CT with a customer service that is unbeatable.

Southeastern Employment Services, LLC: 7 Halls Rd., Unit C, Old Lyme, CT 06371. The phone number is 860.434.0544 and the fax number is 860.434.1270. Jane Flynn is the primary contact. Southeastern Employment Services, LLC provides employment to people with barriers to employment.

Don't Keep Us a Secret: Kindly SHARE the enclosed membership application with your friends in business & invite them to join US \*or\* attend an event with you!



## Upcoming SEPTEMBER EVENTS:

Mark your calendars, iPhones, Droids, etc. with these event dates. | | = Chamber or Business event; 🏴 = Community event. More details and RSVP information for these events may be found on 🎉 www.midstatechamber.com! Chamber event RSVP line: 203.235.7901



This QR code in the upper right corner also brings you right out to our business and community calendars.

This is a SHORT LIST of some of our KEY events – for MORE business and community events including Chamber Committee meetings - details & updates visit...www.midstatechamber.com/Calendar

## HELP us GROW: Invite Your Biz Neighbors to JOIN! Earn Chamber BUCKS for you & your biz. 203.235.7901

Wed, Sep 6, 5:30 pm: 7th Annual Latino Winemakers Tasting benefits SCOW at Oakdale

Thu, Sep 7, 7:30 am: BACK to SCHOOL Breakfast Club Celebrates Education: Superintendents Benigni and Menzo at Four Points by Sheraton. See enclosed flyer.

Thu, Sep 7, 9:00 am: Boys and Girls Club of Meriden's 27th Annual Golf Tournament at Hunter Golf Club

Fri, Sep 8, 5:30 pm *Ribbon Cutting for Miss Chantel's Star Dance Academy*, 606 Pomeroy Ave., Meriden.

Sat, Sep 9, 9:00 am: Meriden Historical Society's Summer Fundraiser Tag Sale held at Bernice Morehouse Research Center Sat, Sep 9, 10:00 am: Wallingford Kids Car Show at PNA Park

Mon, Sep 11, 7:00 pm: Community 9/11 Memorial Service at New Life Church, 350 High Hill Road, Wallingford

Tue, Sep 12, Hunter's Ambulance 28th Annual Golf Classic at The Farms Country Club

Tue, Sep 12 Easterseals Annual Golf Classic at Watertown Golf Club

Tue, Sep 12 United Way Day of Caring

Tue, Sep 12, 6:00 pm: Free Seminar - Don't Diet - LIVE IT - with Foods in Your Local Market! See flyer inside.

Thu, Sep 14, 9:00 am: SCORE - Counseling Sessions for Businesses held at Chamber of Commerce

Thu, Sep 14, 5:00 pm: Business After Hours-2017-2018 United Way of Meriden & Wallingford Campaign Kick-Off at Meriden YMCA Mountain Mist Outdoor Camp. See enclosed flyer.

Fri, Sep 15, 8:00 am: Coalition on Housing & Homelessness Presentation at Community Health Center, Middletown. Sat, Sep 16, 1:00 pm: Day For Kids at Ulbrich Boys and Girls Club

Sat, Sep 16, 7:00 pm: Bourbon & Wings Fundraiser to benefit Casa Boricua held at Masonic Temple, Meriden

Sun, Sep 17, 1:00 pm: Record-Journal 150th Anniversary Celebration at Meriden Green

Sat, Sep 23, 10:00 am: Dads Matter Too! Walk and Community Awareness Day at Harbor Park

Sat, Sep 23, 6:00 pm: Art After Dark 80s Party at Wepa ArtBar

Tue, Sep 26, 5:00 pm: Business After Hours Showcasing Bongiovanni Insurance & Financial & Ribbon Cutting of Bongiovanni, Sloan, & Paradiso - See enclosed flyer.

Thu, Sep 28, 5:30 pm: 2017 Nites in the City - Wine Tasting Thursday & Brewfest & Whiskey Tasting Friday at Meriden Court-

house Complex - If Rain: Meriden Senior Center

Fri, Sep 29, 8:00 am: Business Before Hours: Spotlight On...Macy's Backstage! at Westfield Meriden Mall - see flyer inside. Sat, Sep 30, 4:00 pm: Martin J. Moore Scholarship Foundation Fall Fundraiser: Meriden YMCA Outdoor Center - Mountain Mist

## And, LIKE us on FACEBOOK and FOLLOW us on TWITTER: @MidstateCoC



Twitter - Follow us : @MidstateCoC



Like us: www.facebook.com/MidstateCoC

## COMMITTEE CONNECTION

A LOT of work happens at the committee level here at the Midstate Chamber. We do encourage your involvement and that of your employees on any committee! ALL committee meeting dates and times are listed on the Midstate Chamber's website. Come on out and sit in on a meeting to try it - you will like it: the experience, sharing, connections and more!



Your participation helps YOU, helps YOUR BUSINESS and helps OUR CHAMBER! Questions? Call us at: 203.235.7901

BREAKFAST CLUBTV - The Chamber's Breakfast program is NOW AIRING on Cox Public Access #15 - Frontier: #99 on Mondays at 9:00 p.m. Check the chamber website for details and get your popcorn ready!







## **30th Anniversary**

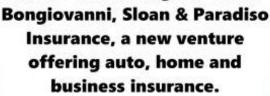
## Bongiovanni Insurance & Financial

107 E. Main St., Meriden

Tuesday, September 26, 2017 5:00 to 7:00 p.m.

Bongiovanni Insurance & Financial invite you to join them as they celebrate 30 Great Years in Business (and still counting). Come meet the staff and learn about the services they provide.

We will also be celebrating the Grand Opening of igranni · Sloan







Please RSVP to this event by calling the Chamber: 203-235-7901, e-mailing: info@midstatechamber.com, or visit

www.midstatechamber.com

This Business After Hours event is in association with the Midstate Chamber of Commerce to showcase the sponsoring member and to offer both members and members-to-be the opportunity to network and enjoy a wonderful evening.



## **DON'T MISS THESE EVENTS / PROGRAMS!!!**

















## **Thursday, September 29**

8:00 to 9:30 a.m.

## 470 Lewis Ave Westfield Mall

(Upper Level Entrance near Best Buy)

All Chamber members and their staff are invited to come out and start the day with some AM Networking!

Enjoy Refreshments, Door Prizes, and more!

Please RSVP to this event by calling the Chamber: 203-235-7901, e-mailing: info@midstatechamber.com, or visit www.midstatechamber.com

This Business After Hours event is in association with the Midstate Chamber of Commerce to showcase the sponsoring member and to offer both members and members-to-be the opportunity to network and enjoy a wonderful evening.

#### **MEMBER UPDATES**

This QR code in the upper right corner also brings you right out to our member  $\Box \Phi$ news section of the website where you can view FULL news articles by submission date OR by member. Just SCAN and CLICK!

#### Find ALL of our members' news online:

http://www.midstatechamber.com/News

LOOKING TO

## **GROW YOUR**

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CMS | Computer Management Services - Open House - We're celebrating our new location. Please plan to join us to tour our new offices and enjoy seasonal Oktoberfest food and beverages. The special event will be on Thursday, October 5, 2017 from 4:00 PM to 7:00 PM Celebrating 30 Years of Service EDT; CMS | Computer Management Office; 55-1 Plains Road, Essex, CT 06426.



Connex Credit Union would like to invite you to Unbank with them. You will receive a Welcome \$100 gift when you open a free Unbank Checking account. The Unbank Checking account has no minimu balance requirements; has free on-line banking with bill pay; has free mobile banking with check deposit; you receive free eStatements; and have Financial Advocates to help you reach your financial goals. If you live, work, worship, or attend school in New Haven, Hartford, Middlesex or Fairfield County then your invited to join Connex Credit Union today. The local branch is located at 533 so. Broad St., Meriden or call them at 203.603.5844.



**H & R Block** is looking to hire 40 tax professionals for the upcoming tax season. You will need to complete a Tax class and Tax Knowledge Assessment Test. The 60 Hour classes are as follows: Evening class runs from September 5th through November 9th.Class is on Tuesdays

**H&R BLOCK** 

and Thursdays from 6:00 pm to 9:00 pm. Morning class will run from September 6th through October 27th from 10:00 am to 1:00 pm. Classes will be held at 533 So. Broad St., Meriden. If you are billingual, you will need to enter 27834 for a scholarship. There is also a military scholarship for active duty, veteran, wounded warrior, or spouse of any othe these. Please ente 22160 to receive this scholarship. Labor Day Weekend Special - Take \$100 off our Tax Class. Enter code # 23837. Upon completion of the class you will be able to complete basic tax returns. Additional classes will be held in Southington and East Haven. For more details or information, please call Walter Benson at 860.736.7258 or e-mail at walter.benson@tax.hrblock.com,

**The Institute of Professional Practice** invites you to visit them at a farmers market during the week of September 9th. There are 4500 children in foster care in Connecticut. Your family can change the future for one of them. Help plant the seeds of hope for a child. Visit www.facebook.com/fosteradoptkincoalition or call 475.235.2184 for more information.









#### 2017 Day of Caring: September 12

Day of Caring 2016 was a huge success thanks to all of our volunteers and agencies where more than 200 volunteers from companies in the Meriden and Wallingford area performed over 1300 hours of community service. Thank you to everyone who participated. Your contributions of time and talent helped us move forward together, strengthening our community.

We would like to invite you to join us in strengthening our community again this year by participating in the 2017 Day of Caring! To register your company and be a part of our event, click here to visit https://www.unitedwaymw.org/Content/Day\_of\_Caring.asp.

If you have any questions regarding Day of Caring or volunteer opportunities contact The Volunteer Center at thevolunteercenter@unitedwaymw.org. or call Diana: United Way of Meriden and Wallingford, (203) 235-4403, ext. 12.







## Workforce Today Podcast Retail 2.0

The Workforce Today Podcast recently celebrated close to 10,000 downloads and you will want to check out the new episode that has just been released!

The Workforce Alliance Workforce Today Podcast has created their 10th Episode. On the topic of retail, it was their most popular yet, pushing downloads close to 13,000!

As a follow up, we just released Retail 2.0: A Conversation with Walmart. Bill Villano was at the Walmart HQ in Arkansas and talked with Julie Gehrki from the Walmart Foundation.

Here's the summary: Walmart's Julie Gehrki talks about training its 2.3 million associates, upward mobility within the company and how customer behavior impacts job roles.

You can stream live from their website or you download the episodes and the Workforce Today App from iTunes or Google Play or simply visit: www.workforcealliance.biz/team/workforce-today.

## **\*LOTS\* TO CELEBRATE!**





Bongiovanni Insurance and Financial, LLC - The Bongiovanni family would like to invite all chamber members and friends to join them on September 26th for a 30th anniversary celebration and Business After Hours. Join us and enjoy networking, refreshments, food, and door prizes as we thank those who have helped us along the way. We will also be celebrating the Grand Opening of Bongiovanni, Sloan & Paradiso Insurance, a new venture offering auto, home and business insurance.







Hunter's Ambulance 28th Annual Golf Classic in Memory of William Lawton and Carol Gillooly will take place Tuesday September 12, 2017 at The Farms Country Club in Wallingford. Bill and Carol lost their in the line of duty when struck by a drunk driver on September 2, 1989. Proceeds from the Golf Classic Support educational programs, training programs, and fund financial awards to individuals pursuing or furthering their education or training in the fields of emergency medical services, healthcare, and related medical services. Financial awards have been given out to 356 Emergency Medical Technicians, 21 Paramedics and 5 Nursing/Medical. Sponsorships, golfers and raffle prizes are being accepted. You can visit our website for further information at www.huntersamb.com or contact us at 203.514.5180.

#### O&G Industries, Connecticut's largest privatelyheld construction company, held its fourth Annual Retiree Picnic on July 15th at the Pavilion at La Bella



Vista in Waterbury, CT. Over 175 retirees gathered for the 2017 event, tallying over 2,750 years of service to the company. Among those honored was Tony Damiano who retired in December 2016, after 54 years with O&G. Damiano oversaw production for O&G's network of quarries. At the event, Damiano was presented with an engraved stone handpicked from one of the quarries he oversaw. The inscription stated: "Tony Damiano: Our deepest respect and gratitude for 54 years of loyal dedication and innovation. The Oneglia Family". The stone will be placed in a garden at his Thomaston home.

#### Women and Families Center -





positions to determine, coordinate and provide support services to people in need. Students will develop the skills, values and knowledge necessary to effectively assist those who utilize social services.

The Women and Families Center presents their Dooley Child Development Center School Readinss Program. They are now accepting enrollment for children ages 3 to 5 at 169 Colony St., Meriden. This is a nationally recognized high quality program with a sliding scale tuition and bilingual and credentialed staff.

For more information, call 203.235.9297 ext. 118 or visit www.womenfamilies.org.

## Meet The Board of Directors



Matthew Bailey, President of B.C. Bailey Funeral Home in Wallingford and the Waterbury Funeral Home in Waterbury. Matt has a Bachelors Degree from the Catholic University of America and a Diploma in Mortuary Science from the American Academy McAllister Institute of Funeral Service. Since joining the Chamber, he has enjoyed community involvement and meeting new and interesting people. Matt enjoys travel, volunteering and Rotary. He is married with 2 children and resides in New Haven.

Easterseals - Your generosity helps Easterseals make dreams come true for many families in our communities. We change the way the world defines



and views disabilities by making profound, positive differences in people's lives every day. Please help us make a difference. Every donation, large or small, is highly valued and greatly appreciated. Please contact: Carolee Kalita, Director of Development; Phone: 203.754.5141 (ext. 243); Fax: 203.757.1198. ckalita@eswct.com; easterseals.com/waterburyct. Since 1958, we have been continuing our tradition of excellence in serving the needs of individuals with disabilities throughout Greater Waterbury, Central and Northwest Connecticut. Below are a few of the programs that we offer in this area:

- Connecticut. Children's Academy (formerly All Kids Child Care) (NAEYC Accredited) Providing a high quality School Readiness early childhood education program to enhance a child's cognitive, physical, personal-social, and creative development in partnership with all families and the community. Locations at: 22 Tompkins Street, Waterbury; 128 Avenue of Industry, Waterbury; 125 Broad Street, Meriden.
- Center for Better Hearing Our highly skilled board certified audiologists provide diagnostic evaluations for all ages. Locations at: 22 Tompkins Street, Waterbury; Heritage Village, Southbury; 158 State Street, Meriden.
- Driver Assessment Provides thorough driving assessments to individuals who have an injury or impairment that may impact their ability to safely operate a motor vehicle. We provide a clinical assessment, as well as an on the road evaluation. Located at 158 State Street, Meriden.
- Employment & Community Services School-to-Work Programs, Community Employment Placement, Employment Industries Work Center, Supported Employment, Vocational Assessment & Training, Janitorial Services, ServiceMaster Clean. Located at: 122 Avenue of Industry, Waterbury.
- Medical Rehabilitation Services A team of licensed, registered healthcare professionals work together to assess and meet the physical and educational needs of each individual with the goal of rehabilitating the whole person. Located at: 158 State Street, Meriden.
- Outreach Programs Hearing aid and dental care for seniors, Post secondary scholarship fund for students with disabilities, Partnership with The Brass City Harvest Nutrition Program, Partnership with Acts 4 Ministry, Partnership with the Waterbury Homeless Outreach Program.

Nina's Café has new hours starting on Monday, August 7th, 2017. The New Hours will be: Monday through Friday from 7:00 am to 3:30pm & Reopening at 5:30pm;



Saturday from 11:00 am to 9:00pm. Nina's new Billiard Hours are: Monday through Friday from 5:30 pm to 10:00pm and Saturday from 11:00 am to 9:00pm. Nina's Café will be closed on Sunday and some holidays. Nina's Café is located at 39 W. Main St., Meriden. For more information, call 203.235.0593. Nina's also provides catering and platters for your next office meeting, office party, small or large lunch party, grand openings, birthday parties, etc. For more information call Wajid at 203.235.0593 or visit www.ninascfe.net.

MidState ARC, Inc. - While the ARC of Meriden-Wallingford celebrated its 65th anniversary as an organization whose staff is busy supporting individuals with disabilities across 27 towns spanning



from Milford to New Britain, it has become clear that they have outgrown their geographically specific name. This summer, the board voted to become MidState Arc. They will soon be launching a new website at midstatearc.org. Their logo and email addresses will be changing too. Everything else will continue along the same path. The history and future of the agency is one of transition. Founded in 1952, they have evolved over the decades with the needs of those they support. As they shift from a care model to a support model, they are poised for further growth and to lead the charge to lower the perperson cost of agencies like theirs while achieving greater independence for people with intellectual and developmental disabilities. Towns currently served by MidState Arc include: Berlin, Bethany, Cheshire, Cobalt, Cromwell, Durham, East Hampton, East Haven, Hamden, Kensington, Meriden, Middletown, Milford, Naugatuck, New Britain, New Haven, North Haven, Northford, Plainville, Plantsville, Portland, Rockfall, South Meriden, Southington, Wallingford, Watertown, Woodbridge



Trifecta Ecosystems is opening the doors to its newest





indoor aquaponics farm at 290 Pratt street in Meriden by announcing its new Community Supported Agriculture

(CSA) program, FreshCSA! The FreshCSA Founder Share program offers the unique opportunity to receive high-quality, locally and sustainably grown food. The FreshCSA Founder Share program brings you the freshest local produce, all while supporting your local community. For each week you receive produce, you'll also be donating a weekly share to a local non-profit! As part of Trifecta's mission to create the City that Feeds Itself™, our farm is dedicated to improving the local community. As a founding member, you can join the mission yourself! To learn more about the FreshCSA program and the mission to create the City that Feeds Itself™ visit: trifectaecosystems.com/freshcsa/founders-share.

Ulbrich Boys & Grils Club - AM CARE SERVICES ARE NOW AVAILABLE FOR THE 2017 - 2018 SCHOOL YEAR Transportation will be provided for the following schools in Wallingford: Cook Hill Elementary, Parker Farms Elementary, Dag Hammarskjold Middle School, and James H. Moran Middle School. As of September 1st, 2017 - The Club's Annual Membership Fee will raise from \$75 to \$100. If paid before September 1st, you will only have to pay the \$75 fee. If you are unsure of your child's current membership status, please contact the Club. Registration is needed for the Academic School Year - Even if you already paid the \$75 annual membership fee for your youth to attend the 2017 - 2018 Academic School Year, please fill out the registration form for the program so we know that we can count your child in. Space is limited to 90 Academic School Year registrants.Please note: Registration will now be needed one week in advance for vacation days. Registration for Labor Day (September 4) will be available shortly at a cost of \$5 per family. For more information, please call 203-269-7535, email begreat@ulbrichbgc.org, or visit 72 Grand Street, Wallingford.

The Bridgeport Sound Tigers, proud AHL affiliate of the New York Islanders, are thrilled to reveal one of their most extensive and exciting promotional lineups in team history for the 2017-18 season. Drawing on last year's successes, the Sound Tigers are pleased to bring back several fan favorites as well as new themed



games. The ultra family-friendly calendar is also highlighted by special ticket packages and attractive food and beverage offerings during weeknight and Sunday home games. Plan on coming to more than one theme night? Flex Packs are also on sale now, saving you money and guaranteeing a seat to the biggest games of the season. Call (203) 345-4813 to lock in yours today. Bridgeport kicks off its 17th AHL season on Saturday, Oct. 7 at Binghamton. The Bridgeport Sound Tigers, proud AHL affiliate of the New York Islanders, have announced their 2017-18 regular-season schedule, which features several new matchups including the team's home opener on Saturday, Oct. 21 at 7 p.m. against the Laval Rocket. In addition, the Sound Tigers are excited to once again boast a family and fan-friendly schedule that places 31 of the team's 38 home games on a weekend date. Bridgeport's home schedule will feature 17 Saturday nights, 12 Sunday afternoons and two Friday night games.. Season tickets and flex plans are on sale now for the 2017-18 campaign, offering the greatest savings and ultimate flexibility of all ticket packages. Pick between a full-season, 20-game, 15-game or 10-game plan and you'll also be entitled to exclusive benefits, including the ticket holder exchange policy, which means any unused tickets can be traded for future games. Seating options are broken down into six different pricing sections, giving you the flexibility to fit Sound Tigers' hockey into any kind of budget. Lock in your seats today and receive two (2) free tickets to the 2017-18 home opener by contacting Jim Bataille - your Midstate Chamber contact at 203-345-4812 or e-mail jim. bataille@harboryardse.com. Visit www.soundtigers.com to view whole Sound Tigers website.







## **2017 HEALTH, WELLNESS & SAFETY**

**OPEN HOUSE** 

## **MONDAY OCTOBER** 9

Westfield Meriden Mall, 470 Lewis Ave., Meriden

Vendor Set-Up 10am Expo: 11a-3p



(Timing subject to change. More information to come.)



## Chrysalis Domestic Violence Services 40th Anniversary Celebration



### As we honor the Past and look to the Future



#### Il Monticello Banquet Facility

577 Broad Street, Meriden, CT

#### Thursday, October 26, 2017 | 5:30-8:30 PM

Buffet Dinner - Cash Bar Seat Price: \$45 per person

#### Featured Speaker:

Heidi Voight, NBC Connecticut Broadcaster

# 

Agency (If Applicable)\_\_\_\_\_\_

Number of Seat(s)\_\_\_\_\_ at \$45 each \$

Please save me a table of 10 at \$400 \_\_\_\_\_\_\_.

I cannot attend but would like to make a donation of \$\_\_\_\_\_\_.

Please make checks payable to "Chrysalis DVS"

14 West Main Street | Meriden, CT 06451 203. 630.1638

Or register at www.mwchrysalis.org

## Sponsor our Event or Place an Ad!

## Chrysalis Domestic Violence Services 40th Anniversary Celebration



## As we honor the Past and look to the Future



#### Thursday, October 26, 2017 | 5:30-8:30 PM

Buffet Dinner - Cash Bar Seat Price: \$45 per person

#### Featured Speaker:

Heidi Voight, NBC Connecticut Broadcaster
Founding Sponsor- full front or back page ad, Table of 10, signage at event: \$1,000
Legacy Sponsor – full page advertisement, signage at event, 2 free tickets: \$500
Champion Sponsor – full page advertisement, 2 free tickets: \$250
Table Sponsor: \$400 for a table of 10:
Full-Page Ad: \$100; Half-Page Ad: \$50
Quarter-Page Ad: \$25; Individual Seat: \$45
Ad book will be 5x7. Please call 203.630.1638 with any questions. Digital files to <a href="mailto:info@mwchrysalis.org">info@mwchrysalis.org</a> ; Checks by 10/2 to MWC, 14 W Main Street, Meriden, CT 06451
Name
Phone
Agency (If Applicable)

Email



EDUCATION

## **NOW is PRIME TIME** to JOIN Midstate Chamber of Commerce. **Kindly SHARE this APPLICATION** with your business associates!







1-5 Employees \$280.00 6-10 Employees \$295.00 11-20 Employees \$410.00 21-30 Employees \$525.00

The Midstate Chamber supports, promotes and serves our member businesses in Berlin, Cheshire, Meriden, Southington, Wallinford and throughout central Connecticut. 3 Colony Street; Suite 301, Meriden, CT 06451 Ph: 203.235.7901 Fx: 203.686.0172 info@midstatechamber.com www.midstatechamber.com

## Membership Application

Company Name:					
Address:					
City, State, Zip:					
Phone:		I	Fax:		
Company Website:					
Type of Business/Class	ification:				
# of Owners:# or	f Employees:	Full-Time _	Part-Time	Year l	Founded:
Contact Person:			Contact's P	hone:	
Contact's E-Mail:					
How Did You Learn	About Us?				
	Chaml	ber Activity /	Interests:		
Networking: Business A	treach Leaders in A fter Hours Brea Poung Business at & Business Deve	Action (HOLA), etc.  Akfast Club Celebrat  Leaders of CT   Illopment Committee  Web Words are a	es □Annual Meetin Ambassadors □Mer e □Pizza, Pasta, & I 25-30 word descr	ng/Dinner mbership ( Politics   ription o	☐ Annual Golf Committee, etc. Health Insurance, etc f your business
New member add on – Sp \$100 web image (ap) \$100 3 month newsle  ** Please E-Mail Your Ke ployees who you wish to rec ployee information may con  Card#	pears next to your tter ad (business ey Employees Info eive additional Cha	r web listing making card size) - \$150 vormation to info@number updates/info	alue midstatechamber.c mation and who ma	com. Key ny be atten -mail addro	employees are emding events. Key em
V/SA MasterCard	DISCOVER	- Sig	nature		









A one-time \$15 dollar set up fee is due at time of application

Membership dues in this organization may be tax deductible as an ordinary & necessary business expense. Dues paid to this 501c(6) are not a charitable tax deduction. The organization serves as an advocate for and promotes its member businesses.